

30-day Lock (listed) 45-day Lock (add 0.250 to points): 60-day Lock (add 0.500 to points): 3/20/2025 4/4/2025 4/21/2025

1003 Bishop Street #500 Honolulu, HI 96813

808.951.1249 (fax)

#### WHOLESALE RATE SHEET

1) ALL ADJUSTMENTS ARE CUMULATIVE 2) (BORROWER PAID) REBATE MAY ONLY BE USED TO OFFSET NON-COMPENSATION ALLOWABLE CLOSING COSTS, PRE-PAIDS AND FEE ADD-ONS. NO PORTION OF REBATE MAY BE USED TO PAY BROKER ORIGINATION FEES. 3) (LENDER PAID) REBATE MAY ONLY BE USED TO OFFSET ALLOWABLE CLOSING COSTS, PRE-PAIDS AND FEE ADD-ONS. LENDER COMPENSATION BASED ON ELECTED TIER. LOCKS WITH EXCESS REBATE MUST BE RELOCKED AT A LOWER RATE WITH

#### **PORTFOLIO PROGRAMS**

30 YR FIXED			VACANT LA				
Rate	<u>30 Day</u>		•		EQUITY	FEE (+)	RATE (+)
6.125% 6.250%	1.875 1.375	Portfolio Rate Floor is 2.750%	EQUITY	LOAN	Investor	1.000	0.875
6.375%	0.875		<u>Rate</u>	30 Day			
6.500%	0.625		7.125%	2.250	30 YR FIXED	FEE (+)	RATE (+)
6.625%	0.250				Construction	0.500	0.500

Minimum FICO Score for all Portfolio products is 675

+) 0.250

ARM INDEX

30 day SOFR 4 35%

\*\*\*Applies to All Programs\*\*\*

Lender Paid Broker Compensation is included in points. For Borrower Paid Compensation minus 1.50% from Discount Points. Rebate pricing not allowed

On 6/15/16 add on for 45 day lock waived until further notice (portfolio only)

# PORTFOLIO PROGRAM NOTES 30 YR FIXED

#### OWNER-OCCUPANT

80% LTV up to \$970,800, c/o refi LTV ≤ 80%

- For C/O Refinance LTV=80.000%.
- See Mortgage Policies for C/O Refinance requirements
- APR subject to increase

#### EQUITY (SECOND MORTGAGE)

#### OWNER-OCCUPANT

- Max Loan Amount: \$250,000
- If TSB existing 1st mortgage, max CLTV 75% If not TSB , CLTV  $\leq 65\%$
- No resort condos

- Up to 30-year term/30 year amortization
- Loan Amount: \$10,000 to \$50,000
- No condos (SFR only)
- If TSB existing 1st mortgage, max CLTV 65% If not TSB, CLTV ≤ 55%

Loan Amount: ≤ \$970,800

- Purchase & No C/O Refi MAX LTV: ≤ 70%
- C/O Refinance MAX LTV  $\leq 70\%$

#### CONSTRUCTION

- Fee Simple Owner occupant only
- 80% & ≤ \$970.800

\*\*\*NO LEASEHOLD ON PORTFOLIO PRODUCTS\*\*\*

OWNER-OCCUPANT

Purchase ≤ 80% LTV

Foreign National

Not allowed

Cash-out Refi: ≤ 70% LTV

Rhonda Vadset @ 356-5158 Cell: (808) 342-3540 Fax: (808) 951-1249 Rhonda.Vadset@territorialsavings.net NMLS 1659750

Jaimee Manago @ (808) 356-1380 Cell: (808) 551-0111 Fax: (808) 356-5125 jaimee.manago@territorialsavings.net 493140

Howard Pak @ (808)356-1389 Cell: (808) 554-6024 Fax: (808) 356-5125 howard.pak@territorialsavings.net NMLS 776659



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2/18/25 11:07 AM

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## **EXPANDED APPROVAL PROGRAMS (DU REQUIRED)**

808.951.1249 (fax)



## **JUMBO PORTFOLIO PROGRAMS**

30 Y H	FIXED				
Rate	30 Day				
6.125%	1.875				
6.250%	1.375				
6.375%	0.875				
6.500%	0.625				
6 625%	0.250				

Portfolio Rate Floor is 2.750%

On 6/15/16 add on for 45 day lock waived until further notice (portfolio only) See Portfolio Program for Investor adder to Rate & LTV limits

> Minimum FICO Score for all products is 675

#### \*\*Applies to All Programs\*\*\*

Lender paid Compensation is included in points. Borrower Paid Compensation minus 1.50% from Discount point. Rebate pricing not allowed

#### 30 YEAR FIXED

Construction loan 0.50 add to rate and points

- No second homes / leaseholds
- See Mortgage Policies for C/O Refinance requirements
- **APR Subject to Increase**
- Loan amounts ≤\$1,000,000: Listed \*\*MAX LTV: 80.000%
  - \*\*For C/O Refinance LTV ≤ 80.000%,
- Loan amounts >\$1,000,000, ≤\$1,500,000:add .250 to points and 0.125 to Interest rate
  - \*\*MAX LTV: 75.000%\*\* C/O Refinance not allowed
- Loan amounts >\$1,500,000, ≤\$2,000,000:add .375 to points and 0.125 to Interest rate \*\*MAX LTV: 65.000%\*\* C/O Refinance not allowed
- Loan amounts >\$2,000,000: add 0.75 to points and 0.50 to Interest rate
- \*\*MAX LTV: 60.000%\*\* C/O Refinance not allowed
- . Don't quote rebate pricing call to confirm



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#### New TSB Portfolio Summer Special (Effective 07/01/2024 to 02/28/2025)

808.951.1249 (fax)

For all new applications originated as of July 01, 2024. NO REBATE PRICING ALLOWED

- Up to 0.50 points off of all refinance loans-portfolio (including Jumbo loans)
- Up to 0.50 points off of all purchase loans-portfolio (including Jumbo loans)
- **Cannot** be used to offset fee add-ons
- Free 45 day lock-conforming and portfolio loans (includes jumbo loans)
- This Special cannot be combined with any other Special, Promotion or point waiver without an approved exception
- Use PROMO CODE: 20

#### Maui Revitalization TSB Special (Effective 11/21/2023 to 02/28/2025)

Up to 1.00% point off on purchase & refinance portfolio loans only. Cannot be used to offset fee add-ons

- No rebate pricing allowed
- Max Loan Amount \$1,000,000. Waive processing and underwriting fee (Total savings \$750)
- No Condotel, Leasehold, Resort condo/Short term rental projects
- Max Debt to Income ratio 45%. Minimum FICO 675. Refer to rate sheet for LTV requirements
- Special cannot be combined with any other Special Promotion or point waiver without an approved exception
- Maui Residential Loans only

No Conventional LLPA add-ons. Free 45-day lock

Use PROMO CODE: 18

Portfolio Loans (Effective 11/12/15)

For all portfolio loans (including Jumbo's) there will be no add-on for 45 day rate lock until further notice.

#### New TSB Conforming Summer Special Offer (Effective 07/01/2024 to 02/28/2025)

For all new applications originated as of July 01, 2024. NO REBATE PRICING ALLOWED

- Up to 0.250 points off of all refinance loans-conforming
- Up to 0.250 points off of all purchase loans-conforming
- Free 45 day lock-conforming and portfolio loans (includes jumbo loans)
- This Special cannot be combined with any other Special, Promotion or point waiver without an approved exception
- Cannot be used to offset fee add-ons

**USE PROMO COD** 21

## New Jumbo Portfolio Promo (Effective 09/01/24 to 02/28/25)

- For all new Apps originated as of September 01, 2024 (NO REBATE PRICING ALLOWED)
- No Add ons fees on loan amounts >\$1,000,000 to ≤ \$1,500,000. Up to 0.50 points off refinance / purchase Jumbo loans
- Investor add on still applies

This Special cannot be combined with any other Special, Promotion or point waiver without approved exception

Free 45 Day Lock

Use Promo Code 22



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30 YR	FIXED	15 YR	FIXED
<u>Rate</u>	30 Day	<u>Rate</u>	30 Day
6.375%	1.875	5.625%	1.875
6.500%	1.375	5.750%	1.500
6.625%	0.875	5.875%	1.250
6.750%	0.625	6.000%	1.000
6.875%	0.250	6.125%	0.750
7.000%	-0.250	6.250%	0.500
		6.375%	0.250

# CONFORMING LOAN LIMITS

1 unit = \$1,149,825 2 unit = \$1,472,250 3 unit = \$1,779,525 4 unit = \$2,211,600 effective 01/01/24

30day SOFR Rate = 5.32% Rhonda Vadset @ 356-5158
Cell: (808) 342-3540 Fax: (808) 951-1249
Rhonda.Vadset@territorialsavings.net
NMLS 1659750

Jaimee Manago @ (808) 356-1380 Cell: (808) 551-0111 Fax: (808) 356-5125 jaimee.manago@territorialsavings.net NMLS 493140

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#### ADDITIONAL CONFORMING PRODUCT NOTES

- . Minimum Credit Requirement  $\geq$  640
- NO Leasehold
- . 🗲 95% LTV on Purchase & no cash out Refi
- \*\*\*Applies to All Programs\*\*\*

Lender Paid Broker Compensation is included in points posted on this rate sheet.

For Borrower Paid Compensation minus 1.50% from Discount points. On conforming loans, rebate points can not exceed a total of -1.25 points; Promo's can't be combined with rebate pricing.



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TERM >15YR								
Add to Fee	≤30	30.01-60	60.01-70	70.01-75	75.01-80	80.01-85	85.01-90	≥ 90.01
≥ 780	0.000	0.000	0.000	0.000	0.375	0.375	0.250	0.250
760-779	0.000	0.000	0.000	0.250	0.625	0.625	0.500	0.500
740-759	0.000	0.000	0.125	0.375	0.875	1.000	0.750	0.625
720-739	0.000	0.000	0.250	0.750	1.250	1.250	1.000	0.875
700-719	0.000	0.000	0.375	0.875	1.375	1.500	1.250	1.125
680-699	0.000	0.000	0.625	1.125	1.750	1.875	1.500	1.375
660-679	0.000	0.000	0.750	1.375	1.875	2.125	1.750	1.625
640-659	0.000	0.000	1.125	1.500	2.250	2.500	2.000	1.875
Addit	ional LLPAs	by Loan a	attribute	applicable	to Purcha	se Mortga	ge	
Condo(Exclude COOP & Detached)	0	0	0.125	0.125	0.750	0.750	0.750	0.750
Escrow Waiver(not 2-4 family & COOP)	0.250	0.250	0.250	0.250	0.250	0.250	0.250	0.250
Investment Prop	1.125	1.125	1.625	2.125	3.375	4.125	4.125	4.125
Second Home	1.125	1.125	1.625	2.125	3.375	4.125	4.125	4.125
2-4 unit	0.000	0.000	0.375	0.375	0.625	0.625	0.625	0.625
Subordinate Financing	0.625	0.625	0.625	0.875	1.125	1.125	1.125	1.875
DTI Ratio >40%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A

	Limited Cash-Out Refinance - LLPA								
TERM >15YR									
Add to Fee	≤30	30.01-60	60.01-70	70.01-75	75.01-80	80.01-85	85.01-90	≥ 90.01	
≥ 780	0.000	0.000	0.000	0.125	0.500	0.625	0.500	0.375	
760-779	0.000	0.000	0.125	0.375	0.875	1.000	0.750	0.625	
740-759	0.000	0.000	0.250	0.750	1.125	1.375	1.125	1.000	
720-739	0.000	0.000	0.500	1.000	1.625	1.750	1.500	1.250	
700-719	0.000	0.000	0.625	1.250	1.875	2.125	1.750	1.625	
680-699	0.000	0.000	0.875	1.625	2.250	2.500	2.125	1.750	
660-679	0.125	0.125	1.125	1.875	2.500	3.000	2.375	2.125	
640-659	0.250	0.250	1.375	2.125	2.875	3.750	2.875	2.500	
Additio	nal LLPAs	by Loan at	tribute a	pplicable t	o Limited	Cash-Out	Refi		
Condo(Exclude COOP & Detached)	0	0	0.125	0.125	0.750	0.750	0.750	0.750	
Escrow Waiver(not 2-4 family & COOP)	0.250	0.250	0.250	0.250	0.250	0.250	0.250	0.250	
Investment Prop	1.125	1.125	1.625	2.125	3.375	4.125	4.125	4.125	
Second Home	1.125	1.125	1.625	2.125	3.375	4.125	4.125	4.125	
2-4 unit	0.000	0.000	0.375	0.375	0.625	0.625	0.625	0.625	
Subordinate Financing	0.625	0.625	0.625	0.875	1.125	1.125	1.125	1.875	
DTI Ratio >40%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	

		CVS	и лит в	EFI - LLPA	
Add to Fee	≤30			70.01-75	75.01-80
≥ 780	0.375	0.375	0.625	0.875	1.375
760-779	0.375	0.375	0.875	1.250	1.875
740-759	0.375	0.375	1.000	1.625	2.375
720-739	0.375	0.500	1.375	2.000	2.750
700-719	0.375	0.500	1.625	2.625	3.250
680-699	0.375	0.625	2.000	2.875	3.750
660-679	0.375	0.875	2.750	4.000	4.750
640-659	0.375	1.375	3.125	4.625	5.125
Additi	onal LLPAs	by Loan a	attribute	applicable	to Cash-C
Condo(Exclude COOP & Detached)	0	0	0.125	0.125	0.750
Escrow Waiver(not 2-4 family & COOP)	0.250	0.250	0.250	0.250	0.250
Investment Prop	1.125	1.125	1.625	2.125	3.375
Second Home	1.125	1.125	1.625	2.125	3.375
2-4 unit	0.000	0.000	0.375	0.375	0.625
Subordinate Financing	0.625	0.625	0.625	0.875	1.125
DTI Ratio >40%	N/A	N/A	N/A	N/A	N/A



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# Territorial Savings Bank

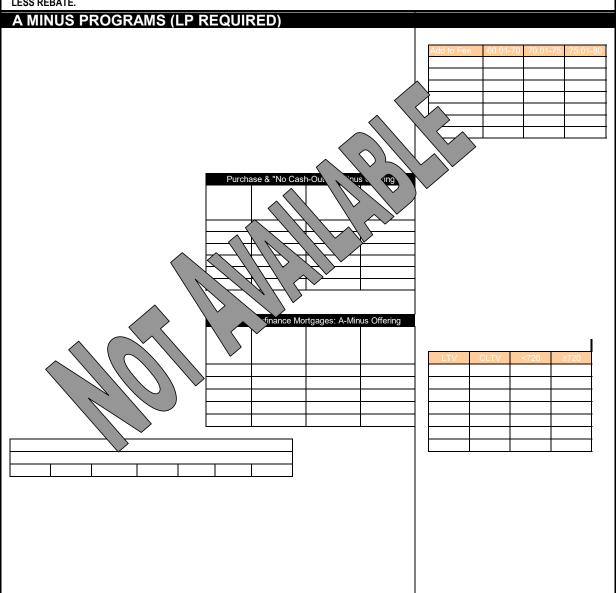
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## HOME POSSIBLE PROGRAMS (LP REQUIRED)

	30 Y <u>Rate</u>	R FIXED 30 Day	15 YR I <u>Rate</u>	FIXED 30 Day	See additional Agency fee on Page 1  *except for Cash out (not allowed)	FEE (+)
	6.500%	1.875	5.750%	1.875	SECONDARY FINANCING	
	6.625%	1.375	5.875%	1.500	Mortgage with Subordinate	
	6.750%	0.875	6.000%	1.250	Financing	0.500
	6.875%	0.625	6.125%	1.000	ů .	
	ADDIT	IONAL HOME POSSIBLE PRODUCT	80% AREA ME	D INCOME		
		NOTES	(By Co	unty)	OTHER ADJUSTMENTS	
	. Max 90-95	5% LTV	Hawaii	\$76,160	LTV > 80% & FICO < 680	1.500
	. Cash-out i	refi not allowed	Honolulu	\$90,640		
	. "A-" fees	lon't apply	Kalawao \$	109,760	LTV ≤ 80% & All FICO scores	1.500
. Homeownership Education		Kauai	\$85,600			
Cert (or comparable) reg'd			Maui 9	\$80 880		

(based on qualifying income)

#### \*Applies to All Programs\*\*\*

Custom/Reduced MI not allowed Income cannot exceed 170% AMI All borrowers must be Owner-Occupants

NOO not allowed

Lender paid Compensation is included in points.

Borrower Paid Compensation minus 1.50% from Discount point. On Conforming loans Rebate pricing cannot exceed a total of -1.25 points; Promo's can't be combined with Rebates.

## MY COMMUNITY MORTGAGE (DU REQUIRED)

# Not Available

